



Empanelment of Consultants for undertaking Technical & Financial Appraisal of Loan Proposal for SMFC.

**Corrigendum – I, dated 01.07.2025**

**Tender No. SDCL/EOI/2025-26/47, dated 9<sup>th</sup> June2025.**

The Pre-proposal meeting was held on 23<sup>rd</sup> June 2025 at 11:00 AM. Thereafter, **Seven consultancy** firms namely Deloitte, Care Edge, IDBI Capitals, SBI Capitals, CRISIL, Capital Fortunes and Protiviti submitted their queries/attended Pre-proposal meeting. SMFCL management has deliberated on the queries submitted and agreed to provide a few relaxations / clarifications.

#	Clause No., Page No.	Existing Clause	New Clause to be read as
1.	1.3, Page No.5 of 50,	<b>Proposal Due Date:</b> 10 <sup>th</sup> July 2025 at 1100 Hours <b>Date of Opening of Technical Proposal:</b> 10 <sup>th</sup> July 2025 at 1130 Hours	<b>Proposal Due Date:</b> 21 <sup>st</sup> July 2025 at 1100 Hours <b>Date of Opening of Technical Proposal:</b> 21 <sup>st</sup> July 2025 at 1130 Hours
2.	2.2, Page No.5 of 50,	<b>Proposal Due Date:</b> 10 <sup>th</sup> July 2025 at 1100 Hours <b>Date of Opening of Technical Proposal:</b> 10 <sup>th</sup> July 2025 at 1130 Hours	<b>Proposal Due Date:</b> 21 <sup>st</sup> July 2025 at 1100 Hours <b>Date of Opening of Technical Proposal:</b> 21 <sup>st</sup> July 2025 at 1130 Hours
3.	4.1.1, Page No.24 of 50	<b>Technical Capacity</b> ii) The applicant must have completed one project appraisal of Rs. <b>200 Cr or more</b> (Project value) in last 5 year (base date 1st January'2020) with any CPSE/Government Organization/Autonomous Bodies /PSU Banks, Government JV companies etc. The applicant shall be required to submit a completion certificate from the concerned organization to this effect. Ongoing assignments shall not be considered for this purpose. For JV/Consortium each partner shall meet the requirement individually.	<b>Technical Capacity</b> ii) The applicant must have completed one project appraisal on behalf of any CPSE/Government Organization/Autonomous Bodies /Scheduled Banks/NBFC/ Government JV companies for value of the project as <b>Rs. 100 Cr or more</b> (Project value) in last 5 year (base date from 1st January'2020). The applicant shall be required to submit a completion certificate from the concerned organization to this effect. Ongoing assignments shall not be considered for this purpose. For JV/Consortium each partner shall meet the requirement individually. iii) <b>Minimum 03 employee of the Company shall be having at least 15 Years of post qualification experience.</b> For

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			JV/Consortium each partner shall meet the requirement individually.																
4.	4.1.2, Page No.24 of 50	<b>Financial Capacity</b> Average annual turnover during the last 3 financial years ending with 31st March (2023-24, 2022-23 and 2021-22) should be not less than <b>Rs. 50 Crore</b> from consultancy services undertaken by the applicant and the applicant shall be required to submit a certificate from its Statutory Auditors as proof of such turnover. The format for this certificate is enclosed in Form- 5D in this document. For JV/Consortium each partner shall meet the requirement individually. For JV/Consortium each partner shall meet the requirement individually.	<b>Financial Capacity</b> Average annual turnover during the last 3 financial years ending with 31st March (2023-24, 2022-23 and 2021-22) should be not less than <b>Rs. 15 Crore</b> from consultancy services undertaken by the applicant and the applicant shall be required to submit a certificate from its Statutory Auditors as proof of such turnover. The format for this certificate is enclosed in Form- 5D in this document. For JV/Consortium each partner shall meet the requirement individually. For JV/Consortium each partner shall meet the requirement individually.																
5.	4.2.1 (i), Page No.25 of 50	<table><tr><th>S.No</th><th>Parameter</th><th>Maximum Score</th><th>Evaluation Mechanism</th></tr><tr><td>i</td><td><b>Turnover:</b> Average Turnover in last 3 FYs viz., 2023-24, 2022-23, 2021-22:     i. More Than 100 Crores – <b>10 Marks</b>     ii. More than Rs.75 Crore and up to 100 Crore – <b>9 Marks</b>     iii) Rs.50 Crores and upto 75 Crore – <b>7 Marks</b></td><td>10 Marks</td><td>Based on documents provided by agency as part of Pre-Qualification documentation viz.,     • Profit and Loss Statement for the last 3 FYs (and)     • As per certificate Form – 5D.</td></tr></table>	S.No	Parameter	Maximum Score	Evaluation Mechanism	i	<b>Turnover:</b> Average Turnover in last 3 FYs viz., 2023-24, 2022-23, 2021-22: i. More Than 100 Crores – <b>10 Marks</b> ii. More than Rs.75 Crore and up to 100 Crore – <b>9 Marks</b> iii) Rs.50 Crores and upto 75 Crore – <b>7 Marks</b>	10 Marks	Based on documents provided by agency as part of Pre-Qualification documentation viz., • Profit and Loss Statement for the last 3 FYs (and) • As per certificate Form – 5D.	<table><tr><th>S.No</th><th>Parameter</th><th>Maximum Score</th><th>Evaluation Mechanism</th></tr><tr><td>i</td><td><b>Turnover:</b> Average Turnover in last 3 FYs viz., 2023-24, 2022-23, 2021-22:     (i) More Than 50 Crores – <b>10 Marks</b>     (ii) More than Rs.30 Crore and up to 50 Crore – <b>8 Marks</b>     (iii) Rs.15 Crores and upto 30 Crore – <b>6 Marks</b></td><td>10 Marks</td><td>Based on documents provided by agency as part of Pre-Qualification documentation viz.,     • Profit and Loss Statement for the last 3 FYs (and)     • As per certificate Form – 5D.</td></tr></table>	S.No	Parameter	Maximum Score	Evaluation Mechanism	i	<b>Turnover:</b> Average Turnover in last 3 FYs viz., 2023-24, 2022-23, 2021-22: (i) More Than 50 Crores – <b>10 Marks</b> (ii) More than Rs.30 Crore and up to 50 Crore – <b>8 Marks</b> (iii) Rs.15 Crores and upto 30 Crore – <b>6 Marks</b>	10 Marks	Based on documents provided by agency as part of Pre-Qualification documentation viz., • Profit and Loss Statement for the last 3 FYs (and) • As per certificate Form – 5D.
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#	Clause No., Page No.	Existing Clause			New Clause to be read as
		<p>ii <b>Industry Experience:</b> Appraisal of 3 Numbers Project of Eligible Sector, in last 5 years for:</p> <p>i. More Than 500 Crores – <b>10 Marks</b></p> <p>ii. More than Rs.200 Crore and up to 500 Crore – <b>9 Marks</b></p> <p>iii. More than Rs.50 Crores and upto 200 Crore – <b>7 Marks</b></p>	10 Marks	<p>Based on documents provided by agency as part of Pre-Qualification documentation viz., Work Orders and/or Work Completion Certificates Eligible sectors include the following:</p> <p>i. Logistics including multi-modal logistics hubs / Inland Container Depot / Dry Port / CFS / FTWZ etc.</p> <p>ii. Ports and Maritime</p> <p>iii. Railways</p> <p>iv. Roads and Highways</p> <p>v. Pipelines</p> <p>vi. Inland waterways including multi-modal</p>	<p>ii <b>Industry Experience:</b> Appraisal of <b>3 (Three)</b> Numbers Project of Eligible Sector, in last 5 years for:</p> <p>i. More Than 300 Crores – <b>10 Marks</b></p> <p>ii. More than Rs.100 Crore and up to 300 Crore – <b>8 Marks</b></p> <p>iii. More than Rs.25 Crores and upto 100 Crore – <b>6 Marks.</b></p> <p><b>Explanation1:</b> in case the project are falling in different categories, as above, the marking shall be done on prorata basis subject to maximum to 10 Marks. For example, if one Consultant has completed Appraisal of Project Value 400 Cr, 300 Cr and 50 Cr., The marking shall be: <math>1/3 \times 10 + 1/3 \times 8 + 1/3 \times 6</math></p> <p><b>Explanation2:</b> Maximum 3 number projects shall be considered of highest values in case more than three project details are submitted.</p>
					<p>Based on documents provided by agency as part of Pre-Qualification documentation viz., Work Orders and/or Work Completion Certificates Eligible sectors include the following:</p> <p>i. Logistics including multi-modal logistics hubs / Inland Container Depot / Dry Port / CFS / FTWZ etc.</p> <p>ii. Ports and Maritime</p> <p>iii. Railways</p> <p>iv. Roads and Highways</p> <p>v. Pipelines</p> <p>vi. Inland waterways including multi-modal terminals</p> <p>vii. Industrial clusters, Special Economic Zones etc.</p>



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#	Clause No., Page No.	Existing Clause				New Clause to be read as			
					terminals <b>vii.</b> Industrial clusters, Special Economic Zones etc. As per certificate Form – 5E.				<b>viii.</b> Steel Sector <b>ix.</b> Refinery Sector <b>x.</b> Power, transmission and Allied Sectors  As per certificate Form – 5E.
	iii	<b>Relevant Experience: Empanelment</b> Number of empanelments with CPSE-NBFC/DFIs/Multilateral Banks in last 05 years: i. More than 5 – <b>10 Marks</b> ii. More than 3 and up to 5 – <b>9 Marks</b> iii. More than 1 and upto 3 – <b>7 Marks</b>	10 Marks	Based on documents provided by agency as part of Pre-Qualification documentation viz., Work Orders and/or Work Completion Certificates.  In case of experience as JV/Consortium the value of assignment shall be decided as per the percentage share in JV/ Consortium. As per certificate Form – 5F.	iii	<b>Relevant Experience: Empanelment for Appraisal</b> Number of empanelment with CPSE/NBFC/DFIs/Multilateral Banks/State PSUs and Scheduled Banks in last 05 years: i. More than 5 – <b>10 Marks</b> ii. More than 3 and up to 5 – <b>8 Marks</b> iii. More than 1 and upto 3 – <b>6 Marks</b>	10 Marks	Based on documents provided by agency as part of Pre-Qualification documentation viz., Work Orders and/or Work Completion Certificates.  In case of experience as JV/Consortium the value of assignment shall be decided as per the percentage share in JV/ Consortium. As per certificate Form – 5F.	

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		<p>iv <b>Relevant Experience:</b> Appraisal of Projects costing 200 cr and more in last 5 years for NBFC/DFIs/Multilateral Banks/Govt. Agencies including PSUs:</p> <p>i. More than 10 Assignments – <b>10 Marks</b></p> <p>ii. More than 7 to 10 Assignments – <b>9 Marks</b></p> <p>iii. More than 5 to 7 Assignments – <b>7 Marks</b></p>	10 Marks	Based on documents provided by agency as part of Pre-Qualification documentation viz., Work Orders and/or Work Completion Certificates.		
		<p>v <b>Evaluation of Technical Competency:</b></p> <p>i. Having more than 50 Expert on roll with Regular Technical Degree from IITs/NITs- 30 Marks.</p> <p>ii. Having more than 30 and upto 50 Expert on roll with Regular Technical Degree from IITs/NITs- 20 Marks.</p> <p>iii. Having more than 15</p>	30 Marks	<p>Agencies must mandatorily submit EPF Challan copy with Detailed CV As per certificate Form – 5I&amp; 5K.</p>		
				<p>iv <b>Relevant Experience:</b> Appraisal of Projects costing <b>100 cr</b> and more in last 5 years for CPSE/NBFC/DFIs/Multilateral Banks/State PSUs and Scheduled Banks:</p> <p>i. More than 10 Assignments – <b>10 Marks</b></p> <p>ii. More than 7 to 10 Assignments – <b>8 Marks</b></p> <p>iii. More than 5 to 7 Assignments – <b>6 Marks</b></p>	10 Marks	<p>Based on documents provided by agency as part of Pre-Qualification documentation viz., Work Orders and/or Work Completion Certificates.</p> <p>In case of experience as JV/Consortium the value of assignment shall be decided as per the percentage share in JV/ Consortium.</p> <p>As per certificate Form – 5F.</p>
				<p>v <b>Evaluation of Technical Competency:</b> Having Expert on roll with Regular Graduate Engineering/Technical Degree from recognized institute, having minimum 05 Years of Experience:</p> <p>i. More than 20 - <b>30 Marks.</b></p> <p>ii. More than 10 and upto 20 - <b>20 Marks.</b></p> <p>iii. More than 5 and upto 10 - <b>15 Marks.</b></p>	30 Marks	<p>Agencies must mandatorily submit EPF Challan copy or relevant documents(certificat e from the CA) with Detailed CV As per certificate Form – 5I&amp; 5K.</p>

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			and upto 30 Expert on roll with Regular Technical Degree from IITs/NITs- 15 Marks.						
		vi	<b>Evaluation of Financial Competency:</b> i. Having more than 50 Expert on roll with Regular Finance Degree from IIMs/ISB/FMS/XLRI - 30 Marks. ii. Having more than 30 and upto 50 Expert on roll with Regular Finance Degree from IIMs/ISB/FMS/XLRI - 20 Marks. iii. Having more than 15 and upto 30 Expert on roll with Regular Finance Degree from IIMs/ISB/FMS/XLRI - 15 Marks.	30 Marks	Agencies must mandatorily submit EPF Challan copy with Detailed CV  As per certificate Form – 5J& 5K.	vi	<b>Evaluation of Financial Competency:</b> Having Expert on roll with Management Degree/PGDM or CFA/CA/ICWA (i) More than 20 - <b>30 Marks.</b> (ii) More than 10 and upto 20 - <b>20 Marks.</b> (iii) More than 5 and upto 10 - <b>15 Marks.</b>	30 Marks	Agencies must mandatorily submit EPF Challan copy or relevant documents(certificat e from the CA) with Detailed CV  As per certificate Form – 5J& 5K.
			<b>Total</b>	<b>100 Marks</b>		<b>Total</b>		<b>100 Marks</b>	
6.	Page No 34 of 50	Form 5C: Format of Technical Capacity			CA Certificate bearing UDIN number shall also be accepted				
7.	Page No 35 of 50	Form 5D: Format of Financial Capacity			CA Certificate bearing UDIN number shall also be accepted				



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8.	Page No 36 of 50	Form 5E: Statutory Auditors certificate for Industry Experience	CA Certificate bearing UDIN number shall also be accepted along with the experience certificate of client.
9.	Page No 37 of 50	Form 5F: Statutory Auditors certificate for Experience: Empanelment	CA Certificate bearing UDIN number shall also be accepted along with the experience certificate of client.
10	Page No 38 of 50	Form 5G: Statutory Auditors certificate for Experience: Appraisal	CA Certificate bearing UDIN number shall also be accepted along with the experience certificate of client.

All other provisions of EOI shall remain unchanged.

Bidders are requested to refer to Corrigendum - I before submitting their Proposals. Bids received without the signed copy of the Corrigendum shall be liable for rejection.